

# Exhibit B

1 UNITED STATES BANKRUPTCY COURT  
2 EASTERN DISTRICT OF WASHINGTON

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5  
6 ASTRIA HEALTH, et al., )  
7 Plaintiffs, )  
8 vs. ) Adversary No.  
9 CERNER CORPORATION AND ) 21-80005-WLH  
10 CERNER REVWORKS, LLC, )  
11 Defendants. )

12  
13 VIDEOTAPE

14 ZOOM

15 D E P O S I T I O N  
16

17 The DEPOSITION of MR. JOSHUA GALL,  
18 taken on behalf of PLAINTIFF, before:

19 DANA L. BURKDOLL, CSR, RPR, CCR  
20 Certified Court Reporter #1364  
21 Registered Professional Reporter  
22 Certified Shorthand Reporter #1955

23 at THE LAW OFFICES OF PEAK LITIGATION,  
24 4900 MAIN STREET, SUITE 160, KANSAS CITY,  
25 MISSOURI 64112; on the 9TH day of NOVEMBER,  
2021 at 9:00 a.m.

1 brand new system. It takes time to get to the  
2 steady state that you need to be.

3 Now, typically, you know, again, it's  
4 situational-based -- I been on go lives that  
5 have gone very well in that we've seen, you  
6 know, steady state -- well, I don't want to say  
7 steady state, but we've seen -- we've gotten to  
8 a level where we wanted to be after a shorter  
9 amount of time, be it two or three months, but  
10 I've also seen scenarios where, you know, it  
11 takes more time. So I don't think  
12 "immediately" is a reasonable expectation.

13 BY MR. COLE:

14 Q. And would you think -- scratch that.

15 Would you agree that as between the  
16 Cerner her and revenue cycle software and the  
17 RevWorks services, that it's a quick and easy  
18 process to integrate those two and get a  
19 hospital's revenue cycle process running  
20 smoothly?

21 MS. BURMEISTER: Object to form.

22 THE WITNESS: Again, it can be, but  
23 again, it's not just laying the system in. I  
24 mean, there is a lot of prep, there's a lot of  
25 timing that has to go into it. You know,

1           there's buy-in from both sides because I know  
2           that, you know, there is a lot of review and  
3           questions that Cerner build teams go over with  
4           clients. You know, there's a lot of requests  
5           on the client's side to make sure that the  
6           system can do what they need it to do, based on  
7           the services that they've providing. So again,  
8           I've seen it go very smoothly, but I've also  
9           seen it not go smoothly. But unfortunately in  
10          our industry there is so many different  
11          variables that you have to take into account or  
12          that you're dealing with, it's hard to know or  
13          foresee which issue you might run into or might  
14          be driving the issues or concerns.

15        BY MR. COLE:

16        Q. From your perspective, did you feel like the  
17          rev cycle process was working about the same at  
18          the three hospitals, or did they vary  
19          considerably from hospital to hospital?

20                   MS. BURMEISTER: Object to form.

21                   THE WITNESS: Between the three for  
22          Astria, I would say that Sunnyside seemed to  
23          be -- seemed to be going at a better rate  
24          initially than Yakima might have been. I think  
25          part of that has to go into the fact that one

1 of the things that we discovered was the  
2 communications between those locations wasn't  
3 always happening, so some of stuff that we were  
4 communicating, I think, was being implemented  
5 at Sunnyside, and we found that some of the  
6 stuff we had requested wasn't being implemented  
7 at Yakima. Now, to why that was happening, I  
8 don't know one hundred percent, but I would say  
9 that, you know, in the hospitals are different  
10 themselves for the fact that Sunnyside was much  
11 smaller than Yakima, for example, so again,  
12 that is another thing that can impact it  
13 because just because one hospital seems to be  
14 going at a better rate, they might not have the  
15 same issues, concerns, inventory that another  
16 hospital might have, so I don't think we felt  
17 that some of the compounded, especially in the  
18 backlog as much at Sunnyside, but we did feel  
19 it a lot more in Yakima.

20 BY MR. COLE:

21 Q. And where did Toppenish come in?

22 A. Toppenish was kind of combined in with Yakima.

23 Q. My recollection is that the transition over to  
24 Gaffey was around August of 2019. Does that  
25 sound right to you?